



SAGES – January 12-14, 2012
Career Development Workshop
Renaissance Fort Lauderdale-Plantation Hotel
1230 South Pine Island Road, Plantation, FL 33324
Phone: 954-472-2252 / Fax: 954-472-2295

Chairs: David Urbach, MD Aurora Pryor, MD, and Sharon Bachman, MD

THURSDAY, January 12, 2012

7:00pm- Registration & Welcome Reception
8: 30pm Renaissance Fort Lauderdale –Plantation Hotel
1230 South Pine Island Road, Plantation, FL 33324
Phone: 954-472-2252 / Fax: 954-472-2295
Room: Lakeview Terrace

FRIDAY, January 13, 2012

7:30 am Breakfast
8:00 am Introduction

Session 1: Research and Research Grants

8:15 am The ABC's of research design—start with your 'Concept Sheet'
8:45 am Expanding your concept sheet into a research proposal
9:00 am Writing a compelling grant: Tricks, tips and pitfalls
9:30 am A Primer on Research Funding Sources
9:45 am The Grant Review Process: The view from the other side of the table
10:00am Break
10:15am Mock Grant Review

12:15pm- Lunch
1:15pm

Session 2: Scientific Papers

1:15pm Writing a Scientific Manuscript
2:00 pm Where do I send my Manuscript?
2:15 pm Peer Review: What Happens After I submit?
2:30 pm How to review a paper
2:45 pm Break

3:00 pm Mock Paper Review

5:00pm Adjourn

6:30pm Shuttle Pick-up in lobby for dinner

SATURDAY, January 14, 2012

7:30 am Breakfast

7:55am Introduction

Session 3: Promoting Yourself

8:00am How to give a great talk

8:45am Surgical careers: Finding the right job for you

9:00am Effective negotiation and interviewing techniques

9:45 am What do I look for in a new hire?

10:00 am Academic Promotion and Tenure

10:30 am Break

10:45 am Breakouts on Negotiation Skills (role-playing scenarios)

Group A

Group B

12:15pm- Lunch

1:15pm

Session 4: Work-life balance and working with industry

1:15pm Balancing your career with family and personal life

1:45pm Conflicts of Interest & Ethics: Issues in research funding

2:15pm Partnering with Industry: The good, the bad and the ugly

2:45pm I think I have an invention, now what do I do?

3:15pm Adjourn-Shuttle to Airport